



CASE STUDY

BONNEVILLE POWER ADMINISTRATION • KALISPELL, MONTANA

CLOPAY® MODEL 3300

The maintenance facility for the Bonneville Power Administration is equipped with 35-Clopay® Model 3300 (3" thick thermally broken insulated steel doors) for maximum energy efficiency.

FEATURES

Full 3" Thick Sections

Sandwich-type Construction

Polystyrene Insulation (environmentally safe)

Tongue and Groove Joint Seal (maximum weather seal)

Thermally Broken & Insulated (maximum energy efficiency)

Patented Tog-L-Loc™ Fastening System (prevents rust)

10 Year Warranty



The Model 3300--3" thick thermally broken insulated door-- is turning heads of architects and dealers across the country. Craig Walsten, of Walsten's Garage Doors, Inc. (Kalispell, Montana), shares his most recent success story using this door.

Craig recently provided 35 doors to Bonneville Power Administration (BPA) to be used on a newly constructed maintenance facility. The job initially specified an Overhead Door® Model 595 (20 gauge thermal door). Craig, determined to get this job, worked very closely with his Clopay® account manager (Gary Gifford) to change the specifications as written by the architect. They used the value engineering approach as described by Craig, "we had to show the architect that the Clopay brand door was superior to the Overhead brand door that was specified." To that end we put together a comprehensive product comparison, pointing out the advantages of the Clopay brand door over the Overhead brand door. We concentrated on the following advantages:

- Installed door R-value
- Clopay's environmentally friendly insulating material (polystyrene)
- Steel gauge thickness of interior skin
- Structure and composition of door

Once the architect was presented with this information, he re-evaluated his specifications, and one month later awarded the job to Walsten Door.

BPA is so pleased with their 3300 series doors, that they are inviting other BPA personnel to their facility to see them. "The next time BPA needs an upward acting door, I am confident that they will include Clopay in the specifications," said Craig. This is a fine example of educating the architect and providing alternative solutions. Congratulations to everyone involved in that project.

Overhead Door® is a registered trademark of Overhead Door Corporation.



For More Information Call 1-800-526-4301 • www.clopaydoor.com